

Notes from the AAIP December 21, 2022 Board Meeting

Board and AAIP Staff present: Dr. Lukejohn Day, Dr. Allison Kellier and Dr. Antoinette Martinez, Tom Anderson, Margaret Knight

A quorum was not established due to 3 board members present.

Dr. Day would like to send out the names of the applicants for membership which were reviewed by Dr. Martinez, Dr. Kelliher and Dr. Day and recommend approval and rest of the board can vote via e-mail. Tom Anderson stated that he could do that. Tom Anderson defers to Dr. Martinez who asked if there was approval to the membership committee's recommendations? Tom stated we have three votes and need one more so the consensus is to send the names out to the rest of the board members for their vote. If we get one more they are approved.

Executive Director Tom Anderson Report: We were contacted by CDC regarding our continuation application, they wanted us to amplify a couple of points which we did and submitted. We expect to get the notice of award for year three beginning in February sometime early January. We've been involved with accounting on a number of fronts: One being the audit, we've had a meeting with the auditor where we're not anticipating any problems that was his words. The auditor stated that he will come out with a preliminary draft for our review next week. There will be some minor things like maintaining timesheets where staff will allocate their time towards the grant or toward the office. There's a few things we need to start implementing but not anticipating any surprises. Kyle and Garrett both have been involved in these. Kyle has submitted our federal financial report it was due by the end of the month and that was submitted timely. We also have another report called the nonprofit rate agreement or indirect cost that's effective through the end of this year. Our indirect cost is about 28.7% through June of 2024 but we have to do this annually and asked for an extension at the insistence of the accountant.

The other items are annual meeting and we've had a number of bids. San Diego is more of a challenge of trying to get a hotel that's affordable than what we thought, even changing the dates. Margaret give a highlight rather than in the details because we'll send it out to the board. Margaret contacted several hotels, the Bahia resort hotel they could not accommodate us and another hotel called the Paradise Point resort in San Diego, their room rate is \$259 a night plus they have a resort fees, hotel taxes and the food is expensive a continental breakfast is \$38 per person, plated lunch is \$64 a person they want us to do \$100,000 in food and beverage but they'll give us a 10% discount. They also charge a resort fee of \$16. Also, checked into some of the really high dollar places and their food is way too expensive so I haven't heard back from them as well. Waiting to hear back from the Hilton San Diego Bayfront with a proposal and also checked into the JW Marriott in Palm Desert, with the room rate, taxes and everything it was going to come out to \$333.69 per night for just our regular attendees and the staff rooms at \$155 a night plus taxes and fees. One more proposal was from Sequan they sent a proposal and the weekend rate the Saturday rate is \$235 but other nights like Sunday through Thursday is 155, Friday is 185 so they do have the space and it's a little bit better proposal than the Paradise Point but the Sequan is not right in San Diego.

Tom stated we're going to look at a blended rate, look at what the average rate would be including the Saturday night, all casinos for their bread and butter is weekends so on Fridays and Saturdays you always pay premium so we'll look at a blended rate with Sequan they seem to be excited to have us. Finally, we used a company called DMI in the past to help us come up with bids but had some issues when we tried to negotiate with the Capital Hilton last year. We did reach out to them and we're trying to get them to come up with some bids see if they could find better bids in the San Diego area and so hopefully by next week something comes up we'll send that out to the board.

Dr. Day had two questions one how do these proposed rates compare to ones in the past and curious to hear what others think about considering an alternative location, to plan for the worst potentially. We have a little bit of time which I think is great but just to sort of make sure we have something in our back pocket that we could potentially leverage at some point. Dr. Kelliher stated has personally been to conferences at Paradise Point held by Scripps Center for Integrative Medicine for over a decade but haven't attended annually but a couple of times for sure and love that conference, it's spendy but a real treat and an experience. To hear that Sequan is interested in hosting us is tremendously exciting, to give folks more of a local experience. Excited about the options that we have but not familiar with particular alternatives though, could I reach out to some folks or friends maybe come up with some other ideas.

Tom stated we have a proposal out to Hilton Harbor View as well and if familiar with San Diego and Paradise Point is a resort. Dr. Kelliher reports it is an immersion in beach life, it is very secluded even though it's rather easy to access, so it is its own island that looks out on a marine environment and you can see SeaWorld on the coast but you can have a very personalized experience with the beach. There are suites that open right up on to the sandy beach. Found the food is delicious it's healthy local harvested as much as possible delicious food and it really is a poolside accommodating San Diego experience. As a provider, was absolutely nurturing and helped me in my healing experience both personally and professionally the setting is world class. We, at least have good options even though it's relatively spendy.

Tom stated the last point is that Sequan is adults only. Dr. Martinez stated it's great that Sequan is a possibility but don't know about the hotel how it's adjacent to the casino there's a lot of smoke in the casinos which is kind of antithetical to what we want to promote. Then if it's adults only that means no children can come. Dr. Day stated that changes a lot of things. Dr. Martinez commented that San Diego has always been pricey so is San Francisco and LA because of where they are and comes with the territory so even that \$259 a night is about typical for those hotels.

Dr. Day asked how does the rate at the San Diego hotel that you were talking about compare to other conferences we've had. Tom Anderson stated that Paradise is going to be on the high side, anything in the 200 to 225 range, believe is all we're going to get we're not getting below 200 on average nightly rate is going to be a stretch. If we could get in the 225 range San Diego we should be very fortunate. Margaret talked with the lady at the Paradise Point, their normal

room rate is around over \$400 per night and let her know what our conference was all about and she said they would work on getting us a lower price.

Dr. Day more convinced from what Dr. Kelliher said about Paradise that sounds like a wonderful place so if we could get a good rate that's comparable to other annual meetings. I think given the location that basically could work as well. Dr. Day agrees Sequan it is a little far and also if kids can't come excludes a lot of families. Dr. Kelliher stated that we have a good option that she actually has experience with and feels really confident that Paradise Point is world class and if we have to suffer through world class for a relatively reasonable expense in San Diego then I think that's a win unfortunately it doesn't leave us for as much of a you know intrinsic cultural experience with the indigenous lens but the beauty of the space does not fail.

Dr. Martinez reported that is indigenous land and ocean is healing, it's like just being there would be healing. There wouldn't be an issue with the initiation and could work with Dr. Calac since he is well connected to the San Diego tribes. Dr. Day commented we've never had an event there with our organization so they might finally be willing to help support us there and there's at least five that aren't that far away and within the last 30 to 40 minutes so could probably leverage that as well. Dr. Martinez also commented that if we can afford it getting the tribes to be represented with cultural sharing and getting some of the folks from where she is located. Yurok and Cadac country to come do some cultural sharing as well as maybe assist with one of the workshops because I think we could pull something together.

***Dr. Matheson joined at this point and Dr. Day had to leave the call to catch his flight. Dr. Day wished everyone happy holidays and a great new year.

Tom Anderson let Dr. Matheson know that his assistance is needed regarding a vote on new members and it's important to vote on these new members. There was a three to nothing vote we need 4 for approval of the list for recommendations that Dr. Martinez had sent out. Dr. Matheson stated he would make the vote four to nothing. Its official now Dr. Martinez and Tom will get the notice out to everybody.

Dr. Martinez commented about Dr. Day calling Dr. Scorton and if any of the board members want to call that would be great as well. Tom Anderson will alert the new members that they have been accepted and they'll be getting a packet shortly. Dr. Matheson reported that he has signed up for the meeting regarding the Wall Street Journal meeting in Boston in March. Tom commented that the Wall Street Journal is presenting a health forum and they reach out to AAIP quite often for the American Indian perspective and it certainly helps the association when we have members at these different events.

Dr. Kelliher will provide some guidance during this meeting since Dr. Day's now on his flight but will give a recap since where Dr. Matheson just joined.

The meeting began:

1)by discussing some things that need to be addressed in cross cultural namely identifying cultural and culture bearers who can facilitate the meeting during Gathering of

Nations concurrent with cross cultural medicine workshop in Albuquerque that is April 27th through 29th and reaching out to Joseph Brophy Toledo and others including a drumming group from Arizona. Mentorship opportunities as well as clinical experiences for students and to schedule some regular meetings the first of which will continue in January.

2) A motion to accept the 5 new members was voted by three board members and with Dr. Matheson's vote the motion was passed.

3) Tom gave an update of his work that he's been doing in leadership and the indirect costs that he will give a brief statement. Tom explained the nonprofit agreement rate through the US Department of Health and Human Services and that's a certification looking at actual association costs versus your grant cost and with that they come up with a formula for what you can assess a grant that will go to the association called indirect cost allocation IDC. Before it's been 28.7%, five years ago it was around 20%, right now through June of 2024 we're set to assess grants up to a maximum of 24.7% so we have to justify that annually. Justified means to take a look at your last year overhead versus your grant money and see what your extended indirect cost rate will be. Tom continued to explain that if you get federal grants then you can assess a grant up to that amount now in some grants they won't allow that they will limit you on how much indirect you can charge and some of it is quite low eight, ten, twelve% because universities as an example have an indirect cost rate for many universities is 57%, so they won't allow universities to apply to all of their indirect rate to a grant.

4) Dr. Matheson reminds everybody to look at the end of the financial statement, Kyle did put those trends where you can see what our trends have been and are at the bottom of the financial statements.

5) Other issues to address were the minutes from the November 2022 meeting but there is not a quorum to approve them but will approve at the next meeting.

Dr. Martinez commented if the sign up for the AAIP mid-year meeting is getting advertised on the AAIP web page. Tom reported it is and have a working agenda and we'll be in contact with Dr. Day the first week of January to complete that agenda for the mid-year meeting on Friday, January 27th. Tom commented that it will be promoted heavily. Dr. Kelliher would like to feature the MniWiconi speaker or perhaps any other speakers who couldn't present due to our cancellation last summer. If we could offer them another opportunity to share and speak because they were prepared with wonderful information.

Meeting adjourned